

The Fuller Brush Company
Household Sales Division
Sales Hotline #702 at 800-732-1132

January 29, 2016
9:00 p.m., (CST)

Thank you for calling . . . it's Friday, January 29th of the year 2016!

Welcome everyone! This is Larry Gray, Vice President of Sales.

Exciting News! We're launching another Customer Appreciation Sale! From 8:00 a.m., Monday, February 1st . . . through Sunday, February 14th . . . you and your customers can capture 10% OFF of many items in the March Sales Brochure. Write down these Sale Prices . . . so you can call customers as soon as possible . . .

3 Wet Mop Heads for \$26.07
Electrostatic Carpet Sweeper for \$40.49
Angle Broom for \$22.49
Fiesta Red Spin Mop for \$40.49
Wooly Bully Fan Duster for \$23.39
2 Lemon DCW's for \$13.48
2 Degreaser Concentrates for \$15.28
SHP 100 Detergent for \$22.49
2 Pre-Laundry Stain Sprays for \$17.08
18 Clean Cotton Moth Blocks for \$102.49
Dryer Vent Brush for \$10.79
Ultimate Bowl Brush for \$10.79
2 Dissolves for \$14.38
2 Industrial Germicidal Cleaners for \$12.58
2 Insecticide Sprays for \$16.18
3 Spray 'n Sparkles for \$10.78
and Foot & Body Spa Brush for \$17.99

Many of these are favorites . . . your customers will love to stock up at these prices. At these low, low prices . . . these first 14 days of February 2016 . . . could generate you some terrific sales and income!

Keep in mind that the deadline for placing Telephone, Fax or Mail Orders for these 10% OFF Specials is 5:00 p.m., Friday, February 12th.

On Monday afternoon, February 1st, check your BackOffice for the complete Customer Appreciation Sale List.

Listen to this Sales Hotline . . . on Thursday evening, February 25th . . . for the next update.

Sales Hotline (cont.)

And . . . I want to congratulate the winners in our Top Recruiters Performance Bonus for the month of December. Our number 6th, 7th, 8th, 9th, and 10th Top Recruiters will each receive a \$50 Cash Bonus. At number 10 is Nancy Chambers from Michigan. Number 9 is Joseph Flanery from California. At number 8 is Bess Metcalf from Florida. Number 7 is Kurt Guenther from Wisconsin. Number 6 is Roland Rhoades from Maine. Our 3rd, 4th and 5th Top Recruiters will each receive a \$100 Cash Bonus. At number 5 is David Froshaug from California. Number 4 is Mark Jenkins from Wisconsin . . . and our 3rd place Top Recruiter is Champion Supplies from New York. Our 2nd place Top Recruiter, receiving a \$200 Cash Bonus . . . is Helen Egli from Indiana. And now folks, here's our Top Recruiter for the month of December . . . the winner of a \$300 Cash Bonus . . . Joanne Rice from New Jersey. Congratulations to each of you! Your Cash Bonus has been sent your way!

Get your supply of the February Sales Brochures. When you order #LP021 for only \$7.00 NET, you'll receive 40 February Sales Brochures . . . plus a #A3530 Fiesta Air Freshener. Then, when you sell the Air Freshener . . . it's like getting February Brochures . . . FREE!

Right here before Valentine's Day . . . don't forget . . . we're offering to each Consultant a Limit 2 Demo at \$99 for all 4 of the EssentialsRx products. Plus a Limit 2 Demo on the Sonic Cleansing Brush for only \$39. These Offers are fantastic for Valentine's Day Gifts . . . and we know when your friends and family use this EssentialsRx Skincare Line . . . they will love it!

I hope you've ordered your Limit 1 Demo of the all new Kitchen Essentials Dish Soaps. Order #D1950814 and you'll receive all 3 new Dish Soaps which have a total value right at \$36 . . . all 3 for only \$15 Retail. Plus . . . order your Limit 1 Demo of the all New Multi-Purpose Kitchen Brush. This Brush can be used to clean the kitchen sink, and it's designed to clean the Garbage Disposal. Order your Limit 1 Demo (#D56044) for only \$4.99 Retail.

Beginning immediately . . . order your supply of the March Sales Brochures. When you order #LP031 for only \$7.00 NET, you'll receive 40 March Sales Brochures . . . plus a #A3911 Fiesta Floor Cleaner. Then, when you sell the Floor Cleaner . . . it's like getting March Brochures . . . FREE!

In the March Sales Brochure, you'll see several new products . . . which are available for a Limited Time . . . that will make . . . Outdoor and Garage Cleaning . . . much easier this Spring.

Your Customers can order a Heavy Duty Steel Dustpan that measures 15 and a half inches wide for only \$18.99. You'll see a Heavy Duty Cleaner & Degreaser that works great on oil, grease and soil of all kinds. Your Customers will also see a Long-Handled Scrub Brush for only \$9.99 that is chemical resistant and features stiff bristles for heavy duty scrubbing. And these 3 Products are available at 10% Off the first 14 days of February!

Sales Hotline (cont.)

Also, in the March Sales Brochure is an Exclusive Purchase Glass Brush available with the Kitchen Essentials Soaps and Lotions. On pages 10 & 11, when your Customers purchase the Set of Hand Soap, Hand Lotion and Dish Soap in one of the 3 Fragrances . . . Sage & Eucalyptus, Grapefruit, or Green Tea & Lemongrass . . . they may purchase a Limited Time Offer Glass Brush with a Wood Handle for only \$3.49 . . . which has a value of \$16.99. For each set of Kitchen Essentials purchased . . . you, as a Distributor, may purchase a Glass Brush for \$3.00 NET. You'll find the Brush (#19002N) in the Business Aids Section of the Purchase Order.

Believe it or not . . . Spring time cleaning will be here before you know it . . . and you offer top quality Fuller Brush products that make Spring cleaning much faster . . . better . . . and easier.

I want to say . . . as always . . . we really appreciate your efforts . . . and good luck selling and sponsoring!

Talk with you soon.