

**The Fuller Brush Company**  
**Household Sales Division**  
**Sales Hotline #686 at 800-732-1132**

**January 30, 2015**  
**11:00 p.m., (CST)**

Thank you for calling . . . it's Friday, January 30<sup>th</sup> of the year 2015!

Welcome everyone! This is Larry Gray, Vice President of Sales.

Exciting News! We're launching another 9 Day Customer Appreciation Sale! From 8:00 a.m., Monday, February 2<sup>nd</sup> . . . until 5:00 p.m., Thursday, February 12<sup>th</sup> . . . you and your customers have 9 Days to capture 10% OFF of many items in the March Sales Brochure. Write down these 9 Day Sale Prices . . . so you can call customers as soon as possible . . .

3 Wet Mop Heads for \$26.07  
Fiesta Floor Cleaner for \$6.74  
3 in 1 Steam Mop for \$112.49  
Glass Cleaner Foaming Spray for \$6.29  
The New Shine Bright Microfiber Cloths for \$8.99  
2 Degreaser Concentrates for \$15.28  
SHP 100 Detergent for \$22.49  
Pre-Laundry Stain Spray for \$8.54  
18 Clean Cotton Moth Blocks for \$97.09  
Ultimate Bowl Brush for \$10.79  
Mildew Stain Remover for \$7.19  
2 Dissolves for \$14.38  
BathClean with Sprayer for \$8.99  
2 Industrial Germicidal Cleaners for \$12.58  
Kitchen Poultry Shears for \$16.19  
Lettuce Knife for \$4.94  
Silicone Oven Glove for \$16.19  
Rectangle Collapsible Colander for \$19.79  
3 Spray 'n Sparkles for \$10.78  
and Luxury Bath Brush for \$10.79

Many of these are favorites . . . your customers will love to stock up at these prices. At these low, low prices . . . these 9 Days of February 2015 . . . could generate you some terrific sales and income!

We sincerely apologize that our Inventory of the #808 Adjustable Telescopic Handle has been depleted. We are asking that any orders for the Handle be placed at a later date when the Handle is available.

We anticipate that the #808 Handle will be available by the first week of March. At that time, Orders will be accepted at the January Special Offer Price for the Items (including the Handle) that were featured in the January Sales Brochure.

## Sales Hotline (cont.)

And . . . I want to congratulate the winners in our Top Recruiters Performance Bonus for the month of December. Our number 6th, 7th, 8th, 9th, and 10th Top Recruiters will each receive a \$50 Cash Bonus. At number 10 is Ann Pepe from New Jersey. Number 9 is Champion Supplies from New York. At number 8 is Ken Wooster from New Jersey. Number 7 is Roland Rhoades from Maine. Number 6 is Harvey Berger from New York. Our 3<sup>rd</sup>, 4<sup>th</sup> and 5<sup>th</sup> Top Recruiters will each receive a \$100 Cash Bonus. At number 5 is Mark Jenkins from Wisconsin. Number 4 is Kurt Guenther from Wisconsin . . . and our 3<sup>rd</sup> place Top Recruiter is Joanne Rice from New Jersey. Our 2<sup>nd</sup> place Top Recruiter, receiving a \$200 Cash Bonus . . . is Lucille Crouch from Maryland. And now folks, here's our Top Recruiter for the month of December . . . the winner of a \$300 Cash Bonus . . . Albert Preston from Nevada. Congratulations to each of you! Your Cash Bonus is headed your way!

I hope that you have ordered your March Sales Brochures. When you order #LP031, you'll receive 40 March Sales Brochures, plus . . . a #749 DCW Furniture Wax for only \$7.00 NET.

Listen to this Sales Hotline . . . on Thursday evening, February 19<sup>th</sup> . . . for the next update.

On top of our 9 Day Sale, get your Demos on the Dual Action Microfiber Cloths, the Large Surface Duster, the Red Carpet Sweeper and 2 new Items in the March Sales Brochure . . . the Shine Bright Microfiber Cloths and the Bendable Microfiber Duster.

Plus, each Wednesday, we announce a fantastic 72 Hour Sale . . . please, make certain that Customer Service has your email address . . . and we'll email you the 72 Hour Sale Offer. Or . . . each Wednesday, simply call Customer Service . . . and ask . . . "What is the 72 Hour Sale this week?" Each week, you really ought to order the 72 Hour Sale Offers . . . otherwise, you're leaving dollars lay on the table!

Believe it or not . . . Spring time cleaning is fast approaching . . . and you offer top quality Fuller Brush products that make Spring cleaning much faster . . . better . . . and easier.

I want to say . . . as always . . . we really appreciate your efforts . . . and good luck selling and recruiting!