

The Fuller Brush Company
Household Sales Division
Sales Hotline #706 at 800-732-1132

April 15, 2016
4:45 p.m., (CST)

Thank you for calling . . . it's Friday, April 15th. The month of April is already half over!

Welcome everyone! This is Larry Gray, Vice President of Sales.

Beginning immediately, you may rally your sales by purchasing from both the April and May Sales Brochures.

Hurry and talk with your Customers . . . place your April Orders by Telephone, Fax or Mail by 4:00 p.m., Friday, April 29th.

Listen to this Sales Hotline . . . Thursday, May 19th . . . for more updates.

And . . . I want to congratulate the winners in our Top Recruiters Performance Bonus for the month of March. Our number 6th, 7th, 8th, 9th, and 10th Top Recruiters will each receive a \$50 Cash Bonus. At number 10 is Bess Metcalf from Florida. Number 9 is Harvey Berger from New York. At number 8 is Ken Wooster from New Jersey. Number 7 is Joseph Flanery from California. Number 6 is Champion Supplies from New York. Our 3rd, 4th and 5th Top Recruiters will each receive a \$100 Cash Bonus. At number 5 is Mark Jenkins from Wisconsin. Number 4 is Roland Rhoades from Maine . . . and our 3rd place Top Recruiter is David Froshaug from California. Our 2nd place Top Recruiter, receiving a \$200 Cash Bonus . . . is Kurt Guenther from Wisconsin. And now folks, here's our Top Recruiter for the month of March . . . the winner of a \$300 Cash Bonus . . . Joanne Rice from New Jersey. Congratulations to each of you! Your Cash Bonus will be sent your way!

The 4 Mother's Day Gift Packs in the front of the April Sales Brochure have been selling very well. In fact, the sales have depleted our Inventory of the Foot Lotion. Therefore, in early April, we launched 4 more New Mother's Day Gift Packs. These 4 New Gift Packs include the same Products as those on page 3 of the April Sales Brochure . . . EXCEPT these New Packs include the Miracle Moisturizer and Black & White OnTheGo Bag . . . INSTEAD of the Foot Lotion and Leopard Travel Cosmetic Bag. To Order these New Packs, simply add an M at the end of the Item Numbers.

We anticipate the Foot Lotion to be available around the close of April . . . at that time, the April Sales Brochure Gift Packs will once again . . . be available for purchase.

Get your supply of the May Sales Brochures. When you order #LP051 for only \$7.00 NET, you'll receive 40 May Sales Brochures . . . plus a #765 Glass Gel Mist. Then, when you sell the Gel Mist . . . it's like getting May Brochures . . . FREE!

Sales Hotline (cont.)

We're hearing phenomenal results with the Sonic Cleansing Brush and EssentialsRx . . . and, we want you to share the exciting news with even more Customers, Friends and Family!

We recently launched a brand NEW Demo called the Sonic Brush and EssentialsRx Demo Set (#DA656690). It includes 5 Items, the:

Sonic Cleansing Brush
Cleansing Gel
Daily Renewal Moisturizer
Miracle Moisturizer
and . . . All Purpose Crème.

These 5 Items have a Regular Retail of \$232 . . . as a Distributor, you may order a Limit of 2 of this Demo for only \$89 Retail! Again, you may order a Limit of 2 of Demo (#DA656690) . . . for only \$89 less your Discount!

Get this New Demo and share with Customers, Friends and Family! These Items make great early Mother's Day Gift Ideas!

Beginning on April 25th . . . order your supply of the June Sales Brochures. When you order #LP061 for only \$7.00 NET, you'll receive 40 June Sales Brochures . . . plus a #A6840 Hand Moisturizer. Then, when you sell the Hand Moisturizer . . . it's like getting June Brochures . . . FREE!

And on the front cover of the June Sales Brochures . . . you'll see a new product called . . . FullSparkle All Purpose Cleaner Kit. The Kit includes a Spray Bottle that connects to a garden hose . . . plus a box of FullSparkle Crystals that you add to the Spray Bottle. When you turn it on . . . the FullSparkle will clean House Windows right through the screens and reach the 2nd story windows. Beginning April 25th, order your Limit 1 Demo (#D195756) for only \$19.99 Retail. It's a great time of year to wash the outside of windows and house siding . . . and this new FullSparkle Kit makes the job easy!

And now . . . here's some Exciting News . . . get your hands on our NEW 2016 Master Catalog . . . a full-size Catalog measuring 8 and a half inches by 11 inches . . . with 64 pages . . . featuring our entire Product Line . . . including New Products introduced this past year! Your Customers will want to keep this beautiful Catalog all year long to browse for products!

Beginning immediately, order your supply of the fantastic New Master Catalog . . . and capture our fabulous Introductory Offer of "Buy 20 Master Catalogs, Get 10 More FREE" . . . Order #MC16F30 for \$18.00 Net . . . and you'll receive 30 of the new 2016 Master Catalogs! We know that you and your Customers will love what you see!

Sales Hotline (cont.)

You have a Beautiful New Catalog to share with everyone . . . and, the month of May is right around the corner! Spring-time has arrived! We're in one of the best selling and sponsoring times of the year! It's time to get excited and get going . . . and it's a great time to be a part of Fuller Brush!

Good Luck Selling and Sponsoring!

Talk with you soon.