

The Fuller Brush Company
Household Sales Division
Sales Hotline #708 at 800-732-1132

June 16, 2016
9:15 p.m., (CST)

Thank you for calling . . . it's Thursday, June 16th. The month of June is already half over!

Welcome everyone! This is Larry Gray, Vice President of Sales.

Beginning immediately, you may rally your sales by purchasing from both the June and July Sales Brochures.

Hurry and talk with your Customers . . . place your June Orders by Telephone, Fax or Mail by 4:00 p.m., Thursday, June 30th.

Listen to this Sales Hotline . . . Thursday, July 21st . . . for more updates.

And . . . I want to congratulate the winners in our Top Recruiters Performance Bonus for the month of May. Our number 6th, 7th, 8th, 9th, and 10th Top Recruiters will each receive a \$50 Cash Bonus. At number 10 is Champion Supplies from New York. Number 9 is Bess Metcalf from Florida. At number 8 is Joseph Flanery from California. Number 7 is Ken Wooster from New Jersey. Number 6 is Veronica Kocher from North Carolina. Our 3rd, 4th and 5th Top Recruiters will each receive a \$100 Cash Bonus. At number 5 is Harvey Berger from New York. Number 4 is David Froshaug from California . . . and our 3rd place Top Recruiter is Roland Rhoades from Maine. Our 2nd place Top Recruiter, receiving a \$200 Cash Bonus . . . is Joanne Rice from New Jersey. And now folks, here's our Top Recruiter for the month of May . . . the winner of a \$300 Cash Bonus . . . Kurt Guenther from Wisconsin. Congratulations to each of you! Your Cash Bonus will be sent your way!

Order your supply of the fantastic New Master Catalog . . . and capture our fabulous Introductory Offer of "Buy 20 Master Catalogs, Get 10 More FREE" . . . Order #MC16F30 for \$18.00 Net . . . and you'll receive 30 of the new 2016 Master Catalogs! This Introductory Offer is only available for a Limited Time! We know that you and your Customers will love what you see!

I hope you've heard about a couple of our latest Demos . . . one is called the . . . Bathroom Cleaning Demo and the other is a . . . Floor Cleaning Demo.

In the Bathroom Cleaning Demo (#D001E) . . . you'll receive top selling products like Bowl Cleaner, Germ Clean, Mildew Stain Remover, Tub & Shower E-Z Scrubber and others . . . a total value of \$125 for only \$79 Retail . . . which is 35% OFF! Plus, you'll receive FREE . . . 10 of the new 2016 Master Catalogs and while supplies last . . . 10 of the 2015 Master Catalogs!

Sales Hotline (cont.)

In the Floor Cleaning Demo (#D002E) . . . you'll receive top selling products like the Black Slender Broom, Dynamic Duo Micro Mop, Treated Dust Mop and others . . . a total value of \$121 for only \$79 Retail . . . which is nearly 35% OFF! Plus, you'll receive FREE . . . 10 of the new 2016 Master Catalogs and while supplies last . . . 10 of the 2015 Master Catalogs!

Order your Limit 1 of each of these \$79 Demos . . . get FREE Master Catalogs . . . and show your Customers!

Get your supply of the July Sales Brochure. When you order #LP071 for only \$7.00 NET, you'll receive 40 July Sales Brochures . . . plus a #A3328 Orange Power Gel. Then, when you sell the Power Gel . . . it's like getting July Brochures . . . FREE!

I hope you've ordered your Demo of the FullSparkle All Purpose Cleaner Kit. With Spring and Summer arriving . . . now is the time to share this great new product with your Customers. Connect the Sprayer to a garden hose and the FullSparkle will clean House Windows right through the screens and reach the 2nd story windows.

And WOW . . . this Next Deal is going to really launch your Sales to a higher level!

By now . . . you've probably heard about our 4th of July Blast Spectacular! For a Limited Time . . . we are featuring 4 new Cleaning Products . . . a Multi-Surface Cleaner, a Bathroom Cleaner, a Glass & Window Cleaner and a Foaming Spray Bleach. Each 24 ounce bottle of Cleaner is ready to use with a Spray Trigger.

And here's the Tremendous Deal for your Customers . . . each of your Customers really ought to purchase \$40 in Products from you . . . because when they do . . . they can order these 4 Cleaners for only \$4.00. You heard it right . . . with a \$40 purchase, your Customer can order these 4 Cleaners for \$4.00! If your Customers order \$80 . . . they can get 2 Sets of the 4 Cleaners for \$4.00 each! It's a Limited Time Offer . . . so get your July Sales Brochures ordered . . . and see your Customers.

I hope you've ordered your Demo of these 4 Limited Time Cleaners . . . Order your Limit 1 Demo #D561234N for only \$3.50 NET.

Then . . . beginning, Wednesday, June 15th . . . for each \$40 purchase in products . . . you can order a set of the 4 Cleaners for only \$3.50 NET. You'll find this Offer in the third column of the Business Aids Section of the July Purchase Order.

It's a 4th of July Blast Spectacular . . . when Customers order \$40 from you . . . they can get 4 Cleaners for 4 Bucks!! Get ready for your Sales to escalate to a higher level!

Sales Hotline (cont.)

Beginning June 24th . . . order your supply of the August Sales Brochures. When you order #LP081 for only \$7.00 NET, you'll receive 40 August Sales Brochures . . . plus a #A3386 Degreaser Concentrate Foaming Spray. Then, when you sell the Foaming Spray . . . it's like getting August Brochures . . . FREE!

On the front cover of the August Sales Brochure . . . you'll see a couple of Personal Care Sets. These Special Sets feature a Gift Jar of Miracle Moisturizer or a Gift Jar of Hydrating Skin Balm. Please note that these 2 Special Sets are While Supplies Last . . . so get your August Sales Brochures and beginning July 15th . . . order your Special Sets right away.

You'll also see some Closeout Offers on a few Kitchen Items . . . when you purchase 1 at Regular Retail . . . you'll get 2 more for only 85 cents. It's kind of like a . . . "You and 2 Friends" Sale. Order 1 and you've got 2 more to giveaway to a couple of Friends!

The month of June has arrived! It's one of our best selling and sponsoring times of the year! And, it's time for Spring cleaning! Your customers need the top quality products you have to offer!

Good Luck Selling and Sponsoring!

Talk with you soon.